

CompAmerica Announces 20% off all PCs, Laptops, Servers, Software and Services at its new PC-Giants.com Business-to-Business Computer Shopping Portal for the Summer of 2005

CompAmerica indicated that its ultra-sophisticated new electronic computer products and parts-buying store/portal, could save anyone as much as 37% off the usual store pricing on products from 500 brand names, many of which aren't available at stores like CompUSA, PC Warehouse, other online stores, or Radio Shack.

(PRWEB) June 3, 2005 -- CompAmerica, a leading manufacturer of PCs, Laptops, Industrial PCs and Servers, decided to open up it's tailgate. The plan: allow businesses and government buyers from every corner of the world the opportunity to buy every kind of part, component, board, PC, Laptop and Server from over 500 manufacturers and brands, at the same extremely low prices major manufacturer's buy them at.

So, one year ago, it began construction of its PC-GIANTS.com (<http://pc-giants.com>) B2B Computer Store, the first of its kind on the internet to offer all brands at 20% off its everyday low prices.

PC-GIANTS.COM (<http://pc-giants.com>) was opened to the General Public this past week, and has been a smash hit among price conscious Corporate Buyers. A 20% off sale was announced by the company president this week.

"We'll keep the 20% discount up until it no longer makes any sense!" stated CompAmerica's COO, John R. Davis, Jr. "We reserve the right to undercharge you!" he added, quoting CompAmerica's "corporate motto".

Patrick Plastics IT buyer, Tom Patrick, indicated: "We contacted CompAmerica looking for some bargains, and discovered we could get anything we bought elsewhere at lower prices. We are now busy upgrading our manufacturing center which supplies the leader and gutter industry, and we're saving a fortune."

Others had similar such positives to say about CompAmerica's "PC-GIANTS.com" store.

"I used to buy at the other big IT suppliers, but discovered that there is more to the problem than just 'getting the product'. Other factors like intelligent guidance are not present anywhere else. CompAmerica simply sat with me and analyzed my application and designed a solution right there over the phone. Instead of getting asked over and over 'what's the part number', we were asked: 'let's see, what are you attempting to do here, what did you think you were going to use that for?' and in seconds we were repeatedly redirected to the right choice of technology, software, network and approach. It was like having a consultant I could trust whose only mission in life was to help me get the job done right and minimum cost. Over the phone, no less: Amazing!" said David Morton, an IT Manager at industry leader AFLAC.

Keith Winters, a technology buyer for EDN Electric Company, commented: "We had been given the run-around for years. Our servers weren't working, our backups were failing, our PCs were running slow, and we had no way to keep our Internet running. CompAmerica's PC-GIANTS tech support staff rebuilt our eMail Exchange server over the web, reinstalled our Active Directory Services, fixed our network security, and undid spyware damage to nearly all 45 of our legacy Pentium 4 PCs. And, they supplied us an additional XL-7525 Dual Xeon Server, adding on Wireless connectivity for our Laptops, and network security software, at 1/2 the cost we expected. Bravo, compamerica!"



CompAmerica's PC-GIANTS.com store can be reached by Internet at <http://www.pc-giants.com>.

Over 500 brands of PC products, numbering some 295,000 individual product items, are easily accessible, orderable with full specifications and pictures provided.

A comparison shopping tool, favorites lists; activities monitoring and monthly reporting are included at no charge. Automatic Account generation is provided at time of first order. The system is said to be 100% Accurate, and 100% Fresh and Up To Date by the company "unlike the competition, we even 'live source' available inventory in real time when you place an order. We even automatically lower your price if lower costs become available between the time you order and when we ship you your product that day or the next!"

CompAmerica also provides extensive Warranty enhancements, system customization, direct order using any authorized credit card, PAY PAL and Corporate Accounts. Lease Financing and Bank Financing are readily available.

CompAmerica was founded in the 1970s and today is one of the most diverse discount computer products and computer manufacturers in the world.

PC-GIANTS and CompAmerica Online (with online TV by internet access) were added to CompAmerica during 2004, and came online in 2005. Advanced software makes it possible in PC-GIANTS to source from one of 45 nationwide warehouses, nearly any product available in the world.

CompAmerica can be reached at 888-275-2771.

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